



Department of Intercollegiate Athletics

**Report to the
Buffalo State College Senate**

Friday, March 10, 2017

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Director of Athletics



2016 -2017 Athletics Budget Breakdown

Sport	Budget	Size	% budg.	Cost per	Cost per / game
M. Basketball	\$172,747	16	7.6	\$10,796	\$355.00
W. Basketball	\$164,314	16	7.3	\$10,269	\$333.00
Cross Country	\$105,912	16	4.7	\$6,619	\$265
Football	\$324,145	120	14.0	\$2,701	\$908
M. Ice Hockey	\$179,509	25	7.9	\$7,180	\$845
W. Ice Hockey	\$186,956	23	8.3	\$7,693	\$825
Women's Lacrosse	\$131,708	24	5.8	\$5,487	\$468
M. Soccer	\$132,471	23	5.8	\$5,759	\$320
W. Soccer	\$162,131	23	7.2	\$7,049	\$320
Softball	\$160,952	20	7.1	\$8,047	\$820
Swimming&Diving	\$146,661	26	6.4	\$5,640	\$275
Track & Field	\$260,131	14	11.0	\$4,817	\$275
Volleyball	\$134,604	14	5.9	\$9,614	\$320



Buffalo State Athletics Concussion Protocol

Management Plan

- Education
- Pre-season baseline testing
- Recognition and diagnosis of concussion
- Post-concussion management
- Return-To-Play (RTP)
 - graduated return top play
- Return-To-Learn Protocol

Cognitive (Mental) Recovery



Concussion Rates – NCAA Programs

Published in the American Journal of Sports Medicine, September 2016

Per 10,000 athletic exposures

1. Men's Wrestling.....	10.92
2. Men's Ice Hockey.....	7.91
3. Women's Ice Hockey.....	7.52
4. Football.....	6.71
5. Women's Soccer	6.31
6. Women's Basketball.....	5.95
7. Women's Lacrosse.....	5.21
8. Women's Field Hockey.....	4.02
9. Men's Basketball.....	3.89
10. Women's Volleyball.....	3.57



Revenue Generated for Buffalo State

Men's Hockey (25 student-athletes)

- 18 student-athletes x \$17,551 (out-of-state tuition / fees)	\$315,918
- 7 student-athletes @ \$7,701 (in-state tuition & fees)	\$53,907
- Total revenue generated	\$369,825

Women's Hockey (23)

- 11 student-athletes @ \$17,551 (out-of-state tuition / fees)	\$193,061
- 8 student-athletes @ \$7,701 (in-state tuition & fees)	\$61,608
- 4 student-athletes @ \$20,843 (in-state, fees, R & B)	\$83,372
- Total revenue generated	\$338,041

Football (120)

- 62 student-athletes @ \$7,701 (in-state tuition & fees)	\$477,462
- 2 student-athletes @ \$17,551 (out-of-state tuition / fees)	\$35,102
- 55 student-athletes @ \$20,843 (in-state, fees, R & B)	\$1,146,365
- 1 student-athlete @ \$30,693 (out-of-state, fees, R & B)	\$30,693
- Total revenue generated by football	\$1,689,622

TOTAL REVENUE GENERATED BY THESE SPORTS **\$2,397,488**



Enrollment Management

Athletics As An Economic Engine

Student-Athletes

In-state student-athletes, residents	140 @ \$20,843	\$2,918,020
In-state student-athletes, commuters	229 @ \$7,701	\$1,763,529
Out-of-state student-athletes, residents	8 @ \$30,693	\$245,544
Out-of-state student-athletes, commuters	37 @ \$17,551	\$649,387

Revenue generated..... \$5,576,480

Students Recruited by Athletics But Not On Teams

Residents	47 @ \$20,843	\$979,621
Commuters	30 @ \$7,701	\$231,030

Revenue generated..... \$1,210,651

Total revenue generated by Intercollegiate Athletics..... \$6,787,131

Less state support for Intercollegiate Athletics..... \$643,106

Revenue for college via Intercollegiate Athletics..... \$6,144,025



Year	Fall Events	Spring Events	No.	Assessment
2011-12	8	7	761	Excellent 62% Good 26% Average 12%
2012-13	8	8	656	Excellent 68% Good 14% Average 18%
2013-14	8	7	754	Excellent 60% Good 14% Average 9%
2014-15	9	10	740	Excellent 72% Good 19% Average 9%
2015-16	8	8	702	Excellent 74% Good 18% Average 8%

Creating Awareness

- Schedules sent to RH directors
- Intramural web page
- Orientation tables
- Student Union board
- T & I Information Board in HG
- Intramural Facebook / Twitter
- Signage in HG



Buffalo State Club Sports

Sports clubs and financial support from USG

Year	Funding	Clubs financed
2011-12	\$47,425	W. Rugby, M. Rugby, M. Lacrosse
2012-13	\$34,525	W. Rugby, M. Rugby, M. Lacrosse
2013-14	\$33,375	W. Rugby, M. Rugby, M. Lacrosse
2014-15	\$30,325	W. Rugby, M. Rugby, M. Lacrosse
2015-16	\$29,425	W. Rugby, M. Rugby, M. Lacrosse
2016-17	\$31,600	W. Rugby, M. Rugby, M. Lacrosse

Process for Developing Club Sport

- Same as any other club
 - But must also have insurance coverage if not recognized by USG
 - Must have faculty / staff advisor and recommendation for a coach at application
 - Contact Student Life for additional information, policies, procedures

Note: Recent interest from students for skiing, snowboarding, wrestling, and hockey